

AT A GLANCE

Types of Construction:
General Construction
Mechanical Service

Headquarters:
Charlotte, NC

Founded:
2000

Employees:
24

Sunrise Customer
Since 2003

Current Software:
The American Contractor

Previous System:
Quickbooks

IN THEIR WORDS

*"American Contractor's
service features
distinguish it from
its competition."*

Elizabeth Funck
Service Manager

Sunrise Technology Group, Inc.
8000 Corporate Center Dr. Ste. 100
Charlotte, NC 28226
www.sunrisetechnologygroup.com
P: 800-637-6288
F: 704-522-8435

Ranger Construction Company, Inc.

Like many start-up contractors, Ranger Construction managed their accounting with basic Quickbooks software for the first years of operation. But Ranger was growing fast and both the accounting and management teams were accustomed to the capabilities of construction-specific systems they'd used with previous employers.



SERVICE FEATURES A BIG CONSIDERATION

The 24-employee company performed a variety of work, primarily general commercial construction and mechanical service, and they needed an accounting system that would address the needs of both divisions. They had experience with several general construction packages, including Timberline, but none were conducive to service work.

Ranger's service operations were very different from their GC work where tracking and managing subcontracts was the main priority. It was important that they were able to track service in a separate division, and that they had work order, dispatching and contract tracking capabilities.

AMERICAN CONTRACTOR FIT THE BILL

A mutual customer referred them to Sunrise Technology Group, a local construction technology company representing several popular national software products. Sunrise consulted with Ranger's team and found a great match for their needs in the versatile American Contractor system. With American Contractor, they could manage both the upfit and service needs of their customers in one integrated system.

"Service was an important factor in choosing American Contractor over others," said Service Manager Elizabeth Funck. "We really needed Work Order functionality and a system that is well-integrated with job cost and accounting so that we could get company-wide reports that showed us our performance at a glance."

INTEGRATION, EFFICIENCY AND SECURITY

Now that service contracts are tied into their other accounting modules, Ranger's processes are a lot less manual than their previous systems of spreadsheets and hard copies. They also enjoy having a versatile, comprehensive system in which everyone can use the same data while security features ensure the right people have access to the right information. "American Contractor is a good system," Funck said.

The Right Choice.