



AT A GLANCE

Type of Construction:
General Contractor

Headquarters:
Charlotte, NC

Founded:
2001

Employees:
24

Sunrise Customer
Since 2004

Current Software:
**Maxwell
Management Suite**

Previous System:
Quickbooks

IN THEIR WORDS

"After working with Sunrise and Maxwell at two other construction companies, my decision was simple. Sunrise provides outstanding service, and Maxwell is a solid, comprehensive job cost system."

Jennifer Noland,
Controller

Sunrise Technology Group, Inc.
8000 Corporate Center Dr. Ste. 100
Charlotte, NC 28226
www.sunrisetechnologygroup.com
P: 800-637-6288
F: 704-522-8435

Cox & Schepp Construction, Inc.

Jennifer Noland joined Cox & Schepp Construction, Inc. two years after it was formed by experienced contractors Jim Schepp and Andy Cox. The general construction firm was growing quickly, and was quickly outgrowing their ability to manage their own job cost accounting using Quickbooks, a basic bookkeeping system.



SUNRISE A FAMILIAR FAVORITE

Noland was no stranger to construction accounting, having spent several years working for two other Charlotte contractors, a GC and a mechanical contractor. At both companies, Noland used construction-specific accounting system Maxwell Management Suite and was supported by Maxwell's regional dealer, Sunrise.

Being accustomed to the cost tracking and reporting ability of a system designed for her industry, Noland was quickly frustrated with the inadequacy of Quickbooks's job cost functionality. Within a year she was reevaluating Maxwell for use at Cox & Schepp and assessing Timberline, another construction software.

"In Quickbooks, you don't have all of the job cost tracking and reporting that a growing company needs," she said. "I knew Maxwell could do that and more." Noland also knew that she would be well taken care of by Sunrise's excellent training and support teams, an important consideration.

EASY CONVERSION FROM QUICKBOOKS

Once Cox & Schepp made the decision to implement Maxwell, they were live on their new system in less than a month. The conversion was a breeze. Maxwell allowed easy conversion of Quickbooks data, and Noland didn't need much training to get up-to-speed. "Because I was experienced with the software I was able to do most of the file-building myself, but my Sunrise consultant was great." she said. "He was a calming presence and helped make sure everything was being set up correctly."

MAXWELL JOB COST PAINTING CLEAR PICTURE

A year after implementation, Noland is successfully and efficiently managing the accounting of a mid-sized GC as a single user, and everyone is enjoying good job cost information. "Job costing is so important," Noland said. "It allows us to analyze the profitability of each project in a timely manner."

The Right Choice.