

# MAXWELL MANAGEMENT SUITE

OFFERING THOROUGH INTEGRATION,  
COMPREHENSIVE TOOLS, AND TIME-TESTED APPLICATIONS

## ✓ FUNCTION

The Maxwell Management Suite provides thorough integration, allowing construction companies to manage the financial, cost, project, service, human resource, document, and field management aspects of their businesses.

Early on, the Management Suite combined comprehensive tools for companies with both construction and service businesses. The Suite handles highly complex combinations of union, certified, reciprocal and multi-state payroll requirements. Further, true multi-company organizations are easily supported with intercompany processing and consolidated financials.

The system's document imaging and control system allows documents to be scanned and/or attached to practically any record. This means that service managers can store Word-format contracts and scanned warranty sheets at the same time that accounting is scanning an invoice. These can then be routed, can have tickler actions assigned, and can have related proactive alerts sent via the Suite or the company's Outlook or Notes e-mail.

The scope of the Management Suite is broad, and nearly every discipline interacts with the software, from estimating to project management to accounting to HR to the field and, ultimately, to the owner, who can access full details of the business through the innovative Business Center, or can choose to manage by exception using the powerful Alert capabilities.

## ✓ MARKET APPLICABILITY

Maxwell System's customers are, in general, medium-to-larger construction businesses, generally with more than one operating unit within the company. The Management Suite is particularly well-suited to companies that focus on both construction and service. With its strong equipment and project management capabilities, it is especially well-suited to graders, pavers, and other Heavy/Highway companies. The Management Suite is also very useful to general contractors that perform some of their own subcontracting and/or service work, leveraging powerful subcontract control, job costing, service management, and accounting tools.

## ✓ USE

Although the Management Suite can address nearly all of a contractor's needs, often a business already uses other well-established applications. In these cases, the Management Suite provides integration with the Suite's DataLink/EstiLink module, which allows for both the importing and exporting of data. The Management Suite can import and validate nearly all data, including accounting data from other systems, enabling the Management Suite to represent an option in instances where a company may have outgrown another software package. Day-to-day information, like estimates, time cards, purchase orders, and change orders, can be retrieved from external applications, including estimating software or spreadsheets and project management applications. Nearly any data or report can be formatted and distributed to external applications like Excel.

The Management Suite can be directly integrated with external applications, such as several high-volume document control solutions, including Construction Imaging Systems and MetaFile.

## ✓ BENEFITS/MARKET NICHE

The Management Suite is used by thousands of customers, is thoroughly integrated, has a robust feature set, and, unlike many applications, can be customized to suit a particular company's needs.

Most software packages maintain a modular approach to solving their customers' needs. However, as construction business software becomes increasingly comprehensive in its scope, construction businesses are looking for solutions, not modules. Contractors don't have document scanning, indexing, and management departments. Instead, they have document control needs that must be addressed uniformly throughout the company and software. The Management Suite enables users to scan, index, and attach documents of any type. So, time cards, invoices, purchase orders, contracts, change orders, field logs, drug testing—nearly anything—can be attached to an appropriate tracking record in the software. These documents can have notes associated with them, and can even be attached to tickler

reminders. For example, an employee's equipment certification can be scanned into his employee file, and a tickler can be set to alert the personnel manager when it expires in six months. That's a real solution that not only simplifies one person's job, but helps the company keep its insurance requirements under control.

## ✓ COST

The Management Suite is priced by combination of features and users. In general, a five-to-10-user system will cost between \$10,000 and \$50,000, depending upon the specific feature set desired, with further variance based on services and support.

## ✓ TECHNICAL REQUIREMENTS

The Management Suite operates in current Windows environments, and is generally installed in a client-server configuration. The system supports remote terminals efficiently and is designed to accommodate from one to more than 100 users. Implementation varies based on conversion needs from a prior system (if any), the number of users involved, and the breadth of the modules purchased.

## ✓ HUMAN RESOURCES REQUIREMENTS

The Management Suite will be familiar to users already familiar with other Windows applications. To ensure that a customer gets maximum use of its investment, Maxwell Systems and its dealer partners provide comprehensive training and support services. Maxwell Systems sold its first iteration of the Management Suite in 1980; that customer is still using the software today, through several major technology evolutions, personnel transitions, and growing business needs. The Maxwell Management Suite was the last business management software that customer ever purchased.

## FOR MORE INFORMATION

Contact Eric Foster, Maxwell Systems, vice president of Maxwell Systems.

Call: (800) 688-8226

E-mail: [efoster@maxwellsystems.com](mailto:efoster@maxwellsystems.com)

Website: [www.maxwellmanagementsuite.com](http://www.maxwellmanagementsuite.com)